



CALENDAR YEAR-TO-DATE EARNINGS & STATISTICS
For Period Ending July 31, 2020

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Description	July			January - July		
	2020	2019	Change	2020	2019	Change
TEUS						
Loaded Import	81,530	92,707	-12.1%	562,138	613,115	-8.3%
Loaded Export	57,628	72,126	-20.1%	446,963	486,854	-8.2%
Total Loaded	<u>139,157</u>	<u>164,833</u>	<u>-15.6%</u>	<u>1,009,101</u>	<u>1,099,970</u>	<u>-8.3%</u>
Empties	37,816	45,709	-17.3%	264,088	317,988	-17.0%
Total TEUs	<u>176,974</u>	<u>210,542</u>	<u>-15.9%</u>	<u>1,273,189</u>	<u>1,417,957</u>	<u>-10.2%</u>
Rail TEUs ¹	48,352	53,605	-9.8%	324,604	363,098	-10.6%
Percent Rail TEUs	27.3%	25.5%	7.3%	25.5%	25.6%	-0.4%
CHAS. BREAKBULK PIER TONS	71,053	62,834	13.1%	351,151	432,482	-18.8%
VEHICLES	25,128	17,092	47.0%	109,346	126,676	-13.7%
CRUISE PASSENGERS (Embarked & Port-of-Call)	0	28,103	-100.0%	64,403	137,609	-53.2%
OPERATING REVENUES	\$22,072,305	\$25,946,983	-14.9%	\$164,268,292	\$175,540,733	-6.4%
OPERATING EXPENSES	\$21,057,772	\$20,156,292	4.5%	\$161,442,335	\$152,622,946	5.8%
OPERATING EARNINGS	<u>\$1,014,533</u>	<u>\$5,790,691</u>	<u>-82.5%</u>	<u>\$2,825,956</u>	<u>\$22,917,786</u>	<u>-87.7%</u>

Note: 1) Rail TEUs are based on the TEUs to pier containers ratio since rail dray stats are not broken down by container size at this time.

2) Information contained in CYTD reports is not verified by external auditors. However, the CYTD reports indicate a reasonable approximation of financial performance over the indicated time frame.